

TMY-SS02: Present with Confidence

Course Code: TMY-SS02

Duration: 2 days

Instructor-led Training (ILT) | Virtual Instructor-led Training (VILT)

OVERVIEW

This is a 1+1 day course. The participants are critiqued on their first presentation on Day 1. Then, they learn the concepts, revise the same presentation and rehearse before making a second presentation on Day 2. They get personal coaching to enhance their presentation skills on the second day.

SKILLS COVERED

After the training workshop, the participants will be able to:

- Deliver a presentation in which the CONFIDENT presenter leaves a lasting impression
- Give the content in interesting Powerpoint slides so that people remember the main points
- Present numbers in a way that the data comes alive as information

WHO SHOULD ATTEND?

- Red Hat consultants and partners responsible for customer success and who want to migrate from OpenShift 3 to OpenShift 4.
- OpenShift professionals responsible for the transition of workloads onto OpenShift 4.

PREREQUISITES

There are no prerequisites required to attend this course.

MODULES

Module1: 1st Presentation by Participants

- Each participant gives a 5-minute presentation, using Powerpoint slides
- Participants critique their colleagues' presentations
- Trainer critiques each presentation
- Their strengths and weaknesses will be noted. The aim is to increase their strong areas and improve on their weaknesses.

Module 2: Design Interesting Content that is Easy to Understand

- People remember their feeling (experience), not what they heard or saw!
- Discover your default communication dialect
- How to recognise the default dialect of your prospects, to turn them into clients
 - Characteristics of Visuals, Auditories and Kinaesthetics (per NLP)
- So, communicate in the dialect of your Top Management's default mode of communication

Module 3: Prepare the Content

- The secret to interesting content that GRABS attention
 - **"Less is sexy"** part 1
- **NUMBERS** – are essential and must not bore the audience
- Know them, DRESS them up
- Make your statistics come alive
- Use the numbers in a context that is relevant to your audience

- How to structure your brilliant content.

Module 4: Design the PowerPoint Slides

- What must be done to have engaging slides
- Images, music, videos, animation
- **“Less is sexy”** part 2
- Power via simplicity – clarity, quality and elegance
- Your solution is the absolute BEST – so, how do you get this across?
- Always use K.I.S.S.able words

Module 5: Delivery

- Focus on giving an interesting experience, not just the boring facts.
- Use your Voice
- Vary your pitch, speed, loudness (with whispering), intonation etc
- Use pauses to emphasise
- Project a great Body image
- They need to accept you, before they believe what you recommend
- Eye contact, gestures, posture, movement, grooming & appearance
- Technical equipment
- How to use and
- What to do, if any equipment fails
- The 5 secrets to rehearsals that actually helps

Module 6: Incorporate Feedback to Prepare for a 2nd Presentation

- The participants modify their slides and content and rehearse to improve their delivery, based on the feedback received

Module 7: Deliver an Info-Training Presentation

- Each participant delivers a second version of their presentation to include

improvements from the feedback they received on their first presentation

- Participants critique their colleagues' presentations
- Trainer critiques each second presentation

END OF PAGE